



**June 15th & 16th
Hotel DuPont
Wilmington, Delaware**

Sponsorship Commitment Form

Company Name: _____
 Address: _____
 City: _____ State: _____ Zip Code: _____
 Executive Contact: _____
 Phone: _____ Fax: _____

 Administrative Contact: _____ Phone: _____

 Email: _____ Fax: _____

 Authorized Signature: _____

Please check the following level(s) your company wishes to sponsor:

Sponsor Level	Cost	Available	ESE 2010
Corporate Host Sponsor	Reserved	Reserved	
VIP Segment Sponsor			
Opening VIP Reception	\$15,000	2	
Breakfast	\$15,000	2	
Luncheon	\$15,000	2	
The Sal Bucciari Venture Memorial Impact Award	\$15,000	1	
Keynote	\$10,000	1	
Panel	\$10,000	2	
Premium Gift Sponsor	\$10,000	1	
Coaching & Mentoring Sponsor	\$10,000	2	
Venture Track Sponsor	\$7,500	8	
Overall Event Sponsor	\$5,000	5	
Venture Showcase	\$2,500	10	
TOTAL			

Please enclose check for appropriate amount and make payable to Early Stage East or supply credit card information below. Checks should be mailed to:

**Early Stage East
Three Mill Rd., Suite 201 A
Wilmington, DE 19806**

Commitments may be faxed to: 302-777-1620

- Visa
- Master Card
- American Express

Cardholder Name: _____ Card Number: _____ Expiration: _____

Authorized Signature: _____

Early Stage East, Inc. is a 501(C) 6 tax-exempt entity. (EIN: 51-0315407)



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Terms & Conditions:

By signing this sponsorship agreement, you are acknowledging that you have authorization to commit your firm to sponsor the Early Stage East event selected above. Billing will be forwarded to the contact person at the mailing address provided on this form. By signing this sponsorship agreement, you also authorize Early Stage East, Inc. to include your company's name and/or logo in promotional materials related to the Conference(s), online and in print.

Late Payment Policy:

Payment in full is due no later than two weeks before the date of the event indicated on the *Sponsorship Commitment Form*. Late charges will be assessed at a rate of 2% for every 30 days past the payment due date.

Exhibitor Guidelines

Assignment of Space - Early Stage East (ESE) reserves the right to assign and change booth location assignments at any time, as it may in its sole discretion deem necessary.

General Security - Security services will be provided on the exhibit floor during the entire period of the show (including move-in and move-out). Reasonable efforts will be made to prevent loss. The final responsibility, however, lies with the exhibitor.

Insurance - The exhibitor acknowledges that ESE and the Hotel DuPont do not maintain and are not responsible for maintaining insurance covering personal injury to the exhibitor or the exhibitor's property and that it is the sole responsibility of the exhibitor to obtain insurance covering such losses or damages.

Subletting/Dividing of Space - No Exhibitor may assign, sublet or apportion the whole or any part of the space, unless authorized by ESE.

Exhibitor Cost - Exhibitor fees cover only those items described in the prospectus. Any other booth furnishings and equipment must be contracted through ESE. Please contact ESE at 302-777-2460 if you have any additional needs.

Cancellation - No refunds for exhibit space or sponsorship will be issued.

Failure to Hold Exhibition - ESE shall not be financially obligated or otherwise committed in the event of the Conference being cancelled or deferred due to damage to the building, strikes, fires, casualties, Acts of God or causes beyond its control with no other liability than to refund the exhibit space fee, less a proportionate share of the exposition costs incurred.

Liability and Indemnification - Neither ESE nor the Hotel DuPont shall be liable for damage, loss or destruction of the exhibits by reason of fire, theft, accident or any other causes, and each exhibitor shall rent exhibit space at its own risk. Neither ESE nor the Hotel DuPont nor any of their employees, volunteers, agents or contractors will be accountable or liable for accidents to exhibitors, their employees, agents or servants.

The exhibitor will be liable to ESE and/or the Hotel DuPont for any damage done to the building and/or the furniture and fixtures therein that might occur through the acts or omissions of the exhibitor, its employees, agents or contractors.

The exhibitor agrees to indemnify, and hold harmless and defend ESE, the Hotel DuPont against any liability, claim or expense resulting from injury or damage to any person or property which occurs within the exhibitor's exhibit space or as the result of any act or omission of the exhibitor, its employees, agents or contractors.

Hold Harmless Clause - It is understood that neither the Hotel DuPont nor ESE, nor the legal entities which own, lease and/or operate the Hotel DuPont and ESE, nor their members, officers, director, volunteers or employees shall be responsible or liable for any injury to any person or persons or for the loss or damage to any person or persons in the Hotel DuPont or otherwise.

The exhibitor assumes complete responsibility and liability for all loss, damage or destruction of the property of the exhibitor, his/her guests and all property of ESE and the Hotel DuPont used by the exhibitor, or brought upon the Hotel DuPont premises on his/her behalf.

The exhibitor also assumes complete responsibility and liability for all injury to any and all persons or property or in any way connected with the exhibitor's display caused by the exhibitor's employees. The exhibitor indemnifies and agrees to hold harmless ESE, the Hotel DuPont, their



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members, officers, directors, volunteers and employees against any and all liability whatsoever arising from any or all damage to property or personal injury caused by the exhibitor or his/her agents, representatives, employees or any other person.